

Dear Friends,

Best wishes for a Happy, Healthy, and Prosperous New Year!

Thanks to all your wonderful patronage it was a great 56th year in business! For those who just have estimates I hope that you soon join our active customer family. What a weather year 2023 was! Much rain for six months saw us lose 25% of our working days. Then we had a very unusual six-week drought in early fall! Hope for better weather - we get more done!

The warm weather is coming and brings a more vibrant cheery atmosphere. Personally, I'd much rather see vivid flowers blooming than snow. It's especially exciting and vibrant in the warmer months to be able to spend time outdoors and enjoy a beautiful landscape. As we look forward to Spring's warmer weather, now is a perfect time to start planning any new landscaping or that touchup that you'd like to accomplish this year.

So how can we help this year? Some landscapes we installed many years ago may have been neglected. It happens. Family priorities, emergencies, and myriad other things all demand our time and gardening takes a back seat. Let us help refurbish, beautify, upgrade, maintain, or add to your landscape or 'hardscape'. Moving? We can help. Realtors and customers call for advice and help getting properties looking their best for sale. We are happy to help free your time by doing Spring cleaning: we prune, edge, apply mulch and Preen™ pre-emerge to help prevent weeds. We also do Fall leaves and pruning. We already have 70 spring cleaning projects scheduled and two dozen for fall. For January and February, we have booked fun new projects including four decks, a travertine patio, and some planting. Please call early because the schedule fills rapidly and we would love to help you. Plant daffodils this fall? You can grow your own saffron! I get three saffron rice dishes a year. Would you love to have a deer excluding herb and vegetable garden? We installed one of those last year.

We did nearly 325 projects in 2024 and some were truly fun. Yes, we did important things: repairing water issues major and minor. rebuilding retaining walls, and a dozen decks were repaired and resurfaced with #1 grade pressure treated and a few with Garapa: a beautiful sustainably forested Brazilian lumber ½ the price of Trex and 2X the warranty.

The fun projects.... My brother's* driveway we did in random pavers {*saved money - just ask*}. A friend said that it looked like a beautiful patchwork quilt. Then we installed a Paver Art Compass Rose to highlight it. Check it and more at paverart.com. We installed synthetic turf for a few backyards: no mowing, watering, or wet messy dogs or children! We installed 5000+ sq. ft. of timeless flagstone. Many of our patios and decks include lighting – my electricians are brilliant {pun intended}! And we did thousands of beautiful plants. We did a walk-through herb garden! The most interesting and exciting project was a custom Catio! - outdoor cat enclosure where cats enjoy fresh air & mental stimulation & stay healthy & safe.

Please remember my previous strong caveat. Do not buy plants on-line! They can be 130% more than my price. Please follow the tried-and-true wisdom: "Caveat emptor" – buyer beware. If you

are looking for specific plants or want to “do-it-yourself” just ask. I have always had a program called: “Provide and place” where we bring the plants and put them in place for you to install. I am happy to encourage home gardeners and help you get it right! One customer did that last year.

Caveat 2: I banked for 60 years with Malvern Federal. They were bought by First Bank. They instituted draconian new rules. I complied. They told me to leave! I recommend no one bank there. I’m very happy with & highly recommend WSFS!

We do landscaping, hardscaping, and many other services. I hope we can be of service this year. Please contact me with questions or for a free estimate. Advice is free and gladly given. I welcome suggestions about how to improve or add to our services. Call: 215-620-9068 M-F: 8:00AM-4:00PM or e-mail: dixonteter@verizon.net. *{If we missed a call or an e-mail of yours fell through the electronic cracks – please forgive me and reach out again.}* I prefer phone or email to texting.

Remember that your discount applies to family and friends. I also give an additional discount for active-duty Service members and their families. It is my way of saying thanks for their dedication and service. Please share these thoughts.

All the best for a healthy, prosperous, and happy 2025,

Dixon Teter

P.S. My brother Chris does brilliant work in insurance/financial planning {give him a call he has helped me a lot!}. He put a picture portfolio of all the work we did for him on his web site. cwtconsultingllc.com/real-estate/ or cwtconsultingllc.com.